COMBINED FINANCIAL REPORT

JUNE 30, 2018

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Note: There were no prior year findings or questioned costs relative to federal awards, so a schedule of prior audit findings is not included.

petersonsullivan LLP

Certified Public Accountants & Advisors

INDEPENDENT AUDITORS' REPORT

To the Board of Directors Food Lifeline and Food Lifeline Foundation Seattle, Washington

We have audited the accompanying combined financial statements of Food Lifeline and Food Lifeline Foundation (collectively, "the Organization"), which comprise the combined statements of financial position as of June 30, 2018 and 2017, and the related combined statements of activities, functional expenses, and cash flows for the years then ended, and the related notes to the combined financial statements.

Management's Responsibility for the Combined Financial Statements

Management is responsible for the preparation and fair presentation of these combined financial statements in accordance with accounting principles generally accepted in the United States; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of combined financial statements that are free from material misstatement, whether due to fraud or error.

Auditor's Responsibility

Our responsibility is to express an opinion on these combined financial statements based on our audits. We conducted our audits in accordance with auditing standards generally accepted in the United States and the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the combined financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the combined financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the combined financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the combined financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the combined financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

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Opinion

In our opinion, the combined financial statements referred to above present fairly, in all material respects, the financial position of the Organization as of June 30, 2018 and 2017, and the changes in its net assets and its cash flows for the years then ended in accordance with accounting principles generally accepted in the United States.

Supplementary Information – Schedule of Expenditures of Federal Awards

Our audit was conducted for the purpose of forming an opinion on the combined financial statements as a whole. The accompanying schedule of expenditures of federal awards, as required by Title 2 U.S. *Code of Federal Regulations* (CFR) Part 200, *Uniform Administrative Requirements, Cost Principles, and Audit Requirements for Federal Awards*, is presented for purposes of additional analysis and is not a required part of the combined financial statements. Such information is the responsibility of management and was derived from and relates directly to the underlying accounting and other records used to prepare the combined financial statements. The information has been subjected to the auditing procedures applied in the audit of the combined financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the combined financial statements or to the combined financial statements themselves, and other additional procedures in accordance with auditing standards generally accepted in the United States. In our opinion, the information is fairly stated, in all material respects, in relation to the combined financial statements as a whole.

Other Reporting Required by Government Auditing Standards

In accordance with *Government Auditing Standards*, we have also issued our report dated October 26, 2018, on our consideration of the Organization's internal control over financial reporting and on our tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements and other matters. The purpose of that report is to describe the scope of our testing of internal control over financial reporting and the results of that testing, and not to provide an opinion on internal control over financial reporting or on compliance. That report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering the Organization's internal control over financial reporting and compliance.

Peterson Sulli LLP.

October 26, 2018

COMBINED STATEMENTS OF FINANCIAL POSITION

June 30, 2018 and 2017

ASSETS	2018			2017		
Current Assets Cash and cash equivalents Investments Grants receivable Contributions receivable, current portion Other receivables Prepaid expenses Inventory	\$	4,139,147 1,340,956 269,150 50,000 250,695 280,043 2,935,817	\$	4,028,196 1,155,232 193,944 105,000 146,617 180,608 4,185,691		
Total current assets		9,265,808		9,995,288		
Restricted Cash Contributions Receivable, net Contributions Receivable - Hunger Solution Center, net Note Receivable Property and Equipment, net		202,111 47,804 2,526,070 5,182,925 29,419,809		245,361 332,804 4,558,410 5,182,925 30,187,271		
Total assets	\$	46,644,527	\$	50,502,059		
LIABILITIES AND NET ASSETS Current Liabilities Accounts payable and accrued expenses Accrued payroll expenses Current portion of loans payable	\$	567,753 424,697 373,088	\$	392,138 357,293 303,184		
Total current liabilities		1,365,538		1,052,615		
Long-Term Liabilities Loans payable, net of current portion Notes payable, net of loan fees Lease deposit		14,285,439 7,357,136 49,794		17,836,816 7,347,396 49,794		
Total long-term liabilities		21,692,369		25,234,006		
Total liabilities		23,057,907		26,286,621		
Net Assets Unrestricted Temporarily restricted		23,336,671 249,949		23,495,447 719,991		
Total net assets		23,586,620		24,215,438		
Total liabilities and net assets	\$	46,644,527	\$	50,502,059		

COMBINED STATEMENTS OF ACTIVITIES

For the Years Ended June 30, 2018 and 2017

	2018				2017							
	L	Inrestricted		Temporarily Restricted		Total	ι	Inrestricted		Temporarily Restricted		Total
Revenue												
Contributions												
Foundations and corporations	\$	4,962,522	\$	1,005	\$	4,963,527	\$	2,368,593	\$	384,164	\$	2,752,757
Individuals		3,179,450		1,484		3,180,934		2,998,285		16,729		3,015,014
In-kind donations		32,994				32,994		3,046				3,046
Grants from government agencies		3,312,759				3,312,759		1,943,083				1,943,083
Community events		1,230,456				1,230,456		1,485,482				1,485,482
Program revenue		1,212,866				1,212,866		1,148,278				1,148,278
Rental income		711,659				711,659		457,646				457,646
Investment income, net of fees		57,745				57,745		85,473				85,473
Interest income - note receivable		74,681				74,681		74,681				74,681
Other income		375				375		19,036				19,036
Net assets released from restrictions		472,531		(472,531)			_	12,354,975		(12,354,975)		
Total revenue, excluding in-kind food and Hunger												
Solution Center - campaign contributions		15,248,038		(470,042)		14,777,996		22,938,578		(11,954,082)		10,984,496
Expenses												
Program services		7,017,481				7,017,481		6,806,382				6,806,382
Management and general		1,849,758				1,849,758		1,535,052				1,535,052
Fundraising		2,128,255				2,128,255		1,939,702				1,939,702
Total expenses, excluding food procurement, processing,												
and distribution, and Hunger Solution Center		10,995,494				10,995,494		10,281,136				10,281,136
Change in net assets before food revenue and expense												
and Hunger Solution Center - campaign		4,252,544		(470,042)		3,782,502		12,657,442		(11,954,082)		703,360
Food Revenue and Expense												
In-kind food contributions revenue		84,475,567				84,475,567		72,252,388				72,252,388
Food procurement, processing, and distribution		(88,905,111)				(88,905,111)		(74,107,291)				(74,107,291)
Net food expense		(4,429,544)				(4,429,544)		(1,854,903)				(1,854,903)
Hunger Solution Center - Campaign												
Contributions		18,224				18,224		839,384				839,384
Expenses								(139,054)				(139,054)
Net Hunger Solution Center - campaign		18,224				18,224		700,330				700,330
Change in net assets		(158,776)		(470,042)		(628,818)		11,502,869		(11,954,082)		(451,213)
Net Assets, beginning of year		23,495,447		719,991		24,215,438		11,992,578		12,674,073		24,666,651
Net Assets, end of year	\$	23,336,671	\$	249,949	\$	23,586,620	\$	23,495,447	\$	719,991	\$	24,215,438
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COMBINED STATEMENTS OF FUNCTIONAL EXPENSES

For the Years Ended June 30, 2018 and 2017

		2018				2017					
	Program Services	Management and General	Fundraising	Total	Program Services	Management and General	Fundraising	Total			
Salaries Payroll taxes and employee benefits	\$ 3,356,841 785,363	\$ 851,736 145,749	\$ 801,634 171,030	\$ 5,010,211 1,102,142	\$ 2,697,757 692,710	\$ 684,506 134,106	\$ 644,241 143,147	\$ 4,026,504 969,963			
Total salaries and related expenses	4,142,204	997,485	972,664	6,112,353	3,390,467	818,612	787,388	4,996,467			
Occupancy Professional fees Depreciation Supplies and postage Insurance Advertising and printing Interest Repairs and maintenance Conferences and travel TEFAP Agency expense Telephone	327,405 146,190 875,350 244,001 111,571 12,274 554,722 150,242 39,357 236,500 20,064	198,465 162,243 128,728 57,291 8,609 13,340 42,803 48,028 2,715	10,016 557,311 180,219 62,373 12,053 162,509 59,923 15,930 3,216	535,886 865,744 1,184,297 363,665 132,233 188,123 657,448 150,242 103,315 236,500 25,995	1,761,877 252,351 565,204 142,406 122,545 9,935 158,075 147,279 47,357 89,000 20,064	54,762 281,773 84,781 45,676 18,382 11,655 11,373 33,095 2,556	72,071 489,781 103,621 53,776 22,467 187,620 14,553 19,611 3,124	1,888,710 1,023,905 753,606 241,858 163,394 209,210 184,001 147,279 100,063 89,000 25,744			
Other Total expenses, excluding food procurement, processing, distribution, and Hunger Solution Center Food procurement, processing, and distribution Hunger Solution Center - campaign expenses	7,017,481 88,905,111	190,051	<u>92,041</u> 2,128,255	439,693 10,995,494 88,905,111	99,822 6,806,382 74,107,291	172,387	<u>185,690</u> 1,939,702 139,054	457,899 10,281,136 74,107,291 139,054			
Total expenses	\$ 95,922,592	\$ 1,849,758	\$ 2,128,255	\$ 99,900,605	\$ 80,913,673	\$ 1,535,052	\$ 2,078,756	\$ 84,527,481			

COMBINED STATEMENTS OF CASH FLOWS

For the Years Ended June 30, 2018 and 2017

	2018			2017
Cash Flows from Operating Activities Change in net assets Adjustments to reconcile change in net assets to net cash flows from operating activities	\$	(628,818)	\$	(451,213)
Depreciation Amortization of debt issuance costs Realized and unrealized gains on investments Contributions restricted for purchase		1,184,297 22,436 (9,130)		753,606 9,741 (50,583)
of long-term asset purchases Changes in operating assets and liabilities		(18,224)		(839,384)
Grants receivable Contributions receivable Food inventory Accounts payable and accrued expenses Accrued payroll expenses Prepaid expenses and other current receivables Lease deposit		(75,206) 340,000 1,249,874 175,615 67,404 (203,513)		8,316 (13,000) (518,366) 120,890 50,985 451,493 49,794
Net cash flows from operating activities		2,104,735		(427,721)
Cash Flows from Investing Activities Proceeds from sales on investments Purchase of investments Decrease in cash restricted for investment in long-term asset and contractual reserve Purchase of property and equipment		151,921 (328,515) 43,250 (416,835)		130,094 (226,416) 5,425,041 (25,125,947)
Net cash flows from investing activities		(550,179)		(19,797,228)
Cash Flows from Financing Activities Contributions received for purchases of long-term assets Proceeds from (payment of) bridge loan Proceeds from loans payable Financing fees paid on loans payable Payments on loans payable		2,050,564 (18,140,000) 17,650,000 (199,771) (2,804,398)		3,960,319 18,140,000
Net cash flows from financing activities		(1,443,605)		22,100,319
Net change in cash and cash equivalents		110,951		1,875,370
Cash and Cash Equivalents, beginning of year		4,028,196		2,152,826
Cash and Cash Equivalents, end of year	\$	4,139,147	\$	4,028,196
Supplementary Information Cash paid for interest	\$	635,012	\$	174,260

NOTES TO COMBINED FINANCIAL STATEMENTS

Note 1. Organization and Significant Accounting Policies

Organization

Food Lifeline is a nonprofit corporation established in 1979. Food Lifeline's mission is to procure, warehouse, and distribute food to emergency food banks and meal programs, raise community awareness of hunger issues, and work toward long-term solutions for the problem of hunger in Western Washington. Food Lifeline is a member of Feeding America, a network of over 200 affiliate member agencies throughout the United States.

During the year ended June 30, 2017, Food Lifeline had a capital campaign to acquire warehouse and office space called the Hunger Solution Center. In May of 2017, the Hunger Solution Center and adjacent property were acquired by Food Lifeline through the utilization of funds raised through the capital campaign and a bridge loan.

Food Lifeline is affiliated with the Food Lifeline Foundation ("the Foundation"). The Foundation's primary purpose is to support the mission of Food Lifeline (primarily in the acquisition of the Hunger Solution Center). The Foundation is legally separate from Food Lifeline. The Foundation is combined with Food Lifeline for financial reporting purposes because of the nature and significance of its relationship with Food Lifeline.

Food Lifeline procures its food primarily through donations. Total food distributed in pounds by Food Lifeline in fiscal years 2018 and 2017 was procured as follows:

	2018	2017
Donated by local food industry	85%	81%
Donated by national food industry		
(through Feeding America)	2	2
Donated by the U.S. Department of Agriculture	8	11
Purchased	5	6
	100%	100%

In addition to the food donated by the U.S. Department of Agriculture, Food Lifeline is also partially funded under programs with the Emergency Food and Shelter Program ("EFSP"), the Washington State Department of Commerce, King County Planning and Community Development Division, the Seattle Department of Housing and Human Services, and through other federal and state programs. Government cash awards consisted of the following:

	2018		 2017
Washington Department of Commerce City and county governmental agencies EFSP Federal and state governmental programs	\$	1,212,500 944,195 190,917	\$ - 929,438 153,427
TEFAP - The Emergency Food Assistance Program EFAP - Emergency Food Assistance Program CACFP - Child and Adult Care Feeding Program SFSP - Summer Food Service Program		393,642 310,409 198,100 62,996	327,293 305,393 181,715 45,817
	\$	3,312,759	\$ 1,943,083

Principles of Combination

The combined financial statements include the accounts of Food Lifeline and the Foundation. Collectively, these entities are called "the Organization" in these combined financial statements. All significant inter-entity transactions have been eliminated in combination.

Use of Estimates

The preparation of financial statements in conformity with accounting principles generally accepted in the United States requires management to make estimates and assumptions that affect certain reported amounts and disclosures. Actual results could differ from the estimated amounts.

Financial Statement Presentation

The Organization reports information regarding its financial position and activities according to three classes of net assets: unrestricted net assets, temporarily restricted net assets, and permanently restricted net assets. The Organization has no permanently restricted net assets, so this class of net assets is not shown on the financial statements. Contributions that are received are recorded as unrestricted or temporarily restricted support depending on the existence and/or nature of any donor restrictions.

Temporarily Restricted Net Assets

Temporarily restricted net assets consist of unexpended contributions restricted for particular purposes or time periods, and contributions to be received in future years. If the Organization receives a temporarily restricted contribution and it meets the restrictions in the same year the contribution is received, then it records the contribution as unrestricted revenue. Temporarily restricted net assets are to be used for the following purposes at June 30:

	 2018	2017		
Child nutrition programs To be used in future years Purchase of generator	\$ 95,000 97,804	\$	311,551 272,000 73,100	
Purchase of beef Rural food distribution Purchase of produce and dairy	53,979 3,166		53,490 7,105 2,745	
	\$ 249,949	\$	719,991	

Fair Value Measurements

Fair value is a market-based measurement determined based on assumptions that market participants would use in pricing an asset or liability. There are three levels that prioritize the inputs used in measuring fair value as follows:

- Level 1: Observable market inputs such as quoted prices (unadjusted) in active markets for identical assets or liabilities;
- Level 2: Observable market inputs, other than quoted prices in active markets, that are observable either directly or indirectly; and
- Level 3: Unobservable inputs where there is little or no market data, which require the reporting entity to develop its own assumptions.

The Organization reports its investments (discussed below) at fair value on a recurring basis.

Cash and Cash Equivalents

Cash and cash equivalents include cash in banks and money market funds. The Organization considers all short-term securities with an original maturity of three months or less to be cash. The Organization has amounts deposited with financial institutions in excess of federally insured limits. See Note 2 regarding restricted cash.

Investments

Investments are reported at their fair values in the combined statements of financial position. The fair value of the investments was determined using Level 1 observable market inputs within the fair value hierarchy, consisting of quoted prices in active markets for identical assets. Investments are summarized as follows at June 30:

	2018			2017
Fixed income mutual funds				
Intermediate-term bond funds	\$	388,579	\$	328,867
High-yield bond funds		86,117		153,473
Global bond funds		129,677		97,970
Equity mutual funds				
Equity income funds		422,990		324,598
Global equity funds		163,487		121,978
Real estate investment trusts		48,311		
Corporate bonds		71,428		40,875
Publicly traded common stocks	_	30,367	_	87,471
	\$	1,340,956	\$	1,155,232

Unrealized gains and losses are included in the change in net assets in the combined statements of activities. Investment income, net of fees, consisted of the following for the years ended June 30:

	2	018	2017		
Interest and dividends Realized and unrealized gains Investment fees	\$	59,569 9,130 (10,954)	\$	44,047 50,583 (9,157)	
	\$	57,745	\$	85,473	

Contributions Receivable

Contributions receivable consist of goods or cash pledged from various entities but not yet received. Short-term contributions are recorded at net realizable value. Long-term contributions receivable are recognized at fair value (at the time of the donation) and are measured at the present value of their expected cash flow. In arriving at fair value, management has discounted these contributions using an estimated risk-adjusted discount rate and an allowance for doubtful accounts. Amortization of any discount is included in contribution revenue.

Contributions receivable consist of the following at June 30:

	2018		2017		
Amounts due in: Less than one year One to five years	\$	50,000 50,000	\$	105,000 335,000	
Total gross contributions receivable		100,000		440,000	
Less: unamortized discount (2% - 3%)		(2,196)		(2,196)	
	\$	97,804	\$	437,804	

These amounts are included in the combined statements of financial position as follows:

	2018		2017		
Current contributions receivable Long-term contributions receivable	\$	50,000 47,804	\$	105,000 332,804	
	\$	97,804	\$	437,804	

Of the total contributions receivable at June 30, 2018 and 2017, 100% and 97% were due from two and three entities, respectively.

As previously mentioned, the Organization held a capital campaign to raise funds for the purchase of the Hunger Solution Center. Contributions receivable – Hunger Solution Center were for the capital campaign and consist of the following at June 30:

	2018		2017	
Amounts due in: Less than one year One to five years More than five years	\$	1,268,830 1,343,229 50,000	\$	1,801,613 2,836,010 75,000
Total gross contributions receivable		2,662,059		4,712,623
Less: unamortized discount (2% - 4%)		(135,989)		(154,213)
	\$	2,526,070	\$	4,558,410

Of the total contributions receivable related to the Hunger Solution Center at June 30, 2018 and 2017, 42% and 64% were due from two and three entities, respectively.

Management considers all contributions receivable – Hunger Solution Center to be long-term assets, as collection on these receivables is to be used to pay loans payable.

Grants Receivable

Grants receivable consist of grants and contracts administered by various state and local governmental agencies awarded or earned but not yet received. Revenue from these grants and contracts is subject to audit, which could result in adjustments to revenue. The adjustments are recorded at the time that such amounts can first be reasonably determined, normally upon notification by the government agency. During the years ended June 30, 2018 and 2017, no such adjustments were made. Of total grants receivable at both June 30, 2018 and 2017, essentially all receivables were due from four organizations.

Inventory

Inventory consists of food to be distributed to persons in need. Food contributed by the U.S. Department of Agriculture ("USDA") and contributed food inventory from sources other than the USDA are recognized based on wholesale, per-pound food prices provided by Feeding America.

Purchased food inventory is recorded at cost (first-in, first-out method). Food inventory consisted of the following on June 30:

	2018		2017	
Donated food USDA commodities Purchased food	\$	1,216,367 1,107,249 612,201	\$	2,330,044 1,381,584 474,063
	\$	2,935,817	\$	4,185,691

Property and Equipment

Property and equipment is recorded at cost if purchased, or at fair value at the date of receipt if donated. The Organization's policy is to capitalize assets with a cost or donated value greater than \$5,000 and a useful life in excess of one year. Depreciation is computed by the straight-line method over the estimated useful lives of the assets. Building improvements are amortized on a straight-line basis using their estimated service lives.

Property and equipment consists of the following at June 30:

	2018		 2017
Land Building and improvements Warehouse refrigeration Office furniture and equipment Vehicles Warehouse equipment	\$	4,665,164 24,015,698 1,375,832 1,332,801 1,056,499 898,539	\$ 4,665,164 23,717,899 1,375,832 1,304,583 839,380 892,489
		33,344,533	32,795,347
Less: accumulated depreciation		(3,924,724)	(2,740,427)
		29,419,809	30,054,920
Construction in progress			132,351
	\$	29,419,809	\$ 30,187,271

In-Kind Donations

In-kind services recognized in these combined financial statements primarily include legal fees and supplies. These amounts are included in in-kind donations and related expenses and are included in their natural expense account classifications. These were valued at \$32,994 and \$3,046 for the years ended June 30, 2018 and 2017, respectively.

Additionally, the Organization received donated auction items, decorations, and supplies for special events that were valued at \$43,584 and \$75,367 for the years ended June 30, 2018 and 2017, respectively. This revenue is included with community events revenue on the combined statements of activities.

The Organization records donated food for distribution at the wholesale food prices as noted above. Donated food amounted to \$84,475,567 and \$72,252,388 for the years ended June 30, 2018 and 2017.

The Organization receives a significant amount of volunteer services from individuals and businesses that do not meet the criteria for recognition and are not reflected in the accompanying combined financial statements.

Program Revenue

The Organization charges various food agencies for shared maintenance costs and delivery costs for housing and delivering food. The Organization's largest program is called Order Up!, where the Organization purchases specific items requested by various agencies and then delivers the requested food to the purchasing agency. Program revenue is recognized when orders have been delivered and the amounts can be billed.

Advertising and Printing

Advertising and printing costs are expensed as incurred.

Functional Allocation of Expenses

The costs of providing the various programs and other activities have been summarized on a functional basis in the combined statements of activities. Accordingly, certain costs have been allocated among the programs and supporting services that received benefit.

Income Taxes

Both Food Lifeline and the Foundation are exempt from federal income taxes under Section 501(c)(3) of the Internal Revenue Code.

Reclassifications

Certain amounts from the June 30, 2017, financial statements have been reclassified to conform to the current year presentation.

Subsequent Events

The Organization has evaluated subsequent events through the date these combined financial statements were available to be issued, which was October 26, 2018.

Note 2. Restricted Cash

The Organization operates under the provision of a reserve agreement, which restricts the use of funds for interest on notes payable and annual management fee payments to the lenders. The interest and management fee reserves are held in a separate account as required by the lending agreement. Restricted cash amounted to \$202,111 and \$245,361 for the years ended June 30, 2018 and 2017, respectively.

Note 3. Note Receivable

As part of the New Markets Tax Credit transaction (see Note 4), the Organization entered into an agreement to lend \$5,182,925 to Twain Investment Fund 132, LLC ("Twain"). The note receivable totaling \$5,182,925 at June 30, 2018, is reported at its outstanding balance and is considered to be fully collectible. The note is secured by Twain's 99.99% interest in USBCDE Sub-CDE 136, LLC and CCG Sub-CDE 35, LLC. The assets of these entities consist primarily of amounts due from the Organization (see Note 4). The interest rate on the note is fixed at 1.4409%. Interest is receivable monthly throughout the term of the loan, and beginning on December 15, 2023, Twain will commence making monthly principal payments. All principal and unpaid interest are due and receivable on November 1, 2045.

Future minimum receipts under the note receivable are as follows for the years ending June 30:

2019 - 2023	\$ -
2024 - 2028	917,160
2029 - 2033	1,111,186
2034 - 2038	1,194,144
2039 - 2043	1,283,296
2044 - 2046	 677,139
	\$ 5,182,925

Note 4. Debt

Notes Payable

In December 2015, the Organization entered into a New Markets Tax Credit transaction to help finance building improvements for the Hunger Solution Center. There were four separate promissory notes signed on December 9, 2015, to borrow a total of \$7,625,000 from USBCDE Sub-CDE 136, LLC and CCG Sub-CDE 35, LLC (the Community Development Entities or "CDEs" for the project). Notes payable consist of the following as of June 30:

	2018		2017	
CCG Sub-CDE Loan A	\$	1,003,147	\$	1,003,147
CCG Sub-CDE Loan B		496,853		496,853
USBCDE Loan A		4,179,778		4,179,778
USBCDE Loan B		1,945,222		1,945,222
		7,625,000		7,625,000
Less: unamortized loan fees		(267,864)		(277,604)
	\$	7,357,136	\$	7,347,396

All four notes bear interest at an annual rate of 1% and mature on December 9, 2045. Starting in February 2023 through the maturity date, payments of interest and principal shall be payable in monthly installments due and payable on the last day of each calendar month. All remaining principal and accrued and unpaid interest shall be due and payable on the maturity date. The loans are secured by essentially all assets of the Organization.

Interest has not been imputed on any of the above loans payable that carry below-market rate interest, as they carry certain restrictions. The restrictions require the Organization to use the property as defined by the loan regulatory agreements.

Loan fees consist of debt issuance costs incurred related to the issuance of the New Markets Tax Credit notes payable, and will be amortized over the term of the debt.

2019 - 2022 \$ 2023 308,081 2024 - 2028 1,486,829 2029 - 2033 1,563,028 2034 - 2038 1,643,132 2039 - 2043 1,727,341 2044 - 2046 896,589 7,625,000 \$

Future minimum payments for the four loans are as follows for the years ending June 30:

Included in the fiscal year 2023 payment schedule above is a mandatory payment obligation of \$187,500 due under the CCG Sub-CDE Loan B terms. Payment is due 84 months from the closing date of December 2015.

Bridge Loan/Loans Payable

In May 2017, the Organization entered into a bridge loan agreement with a bank for the purchase of the Hunger Solution Center. The loan amount totaled \$18,140,000. In August 2017, the bridge loan was settled in full, with a cash payment and a \$17,650,000 loan the Organization received from the Washington State House Finance Commission ("the Commission").

The Commission issued special nonprofit revenue bonds to fund the loan made to the Organization. The Organization entered into two loan agreements that require the Organization to make payments in amounts that are sufficient to pay principal and interest on the bonds.

The Series A loan of \$4,000,000 is payable in monthly interest-only payments, with annual principal payments commencing August 1, 2018. The loan will bear interest at a variable rate based on monthly LIBOR. The loan matures on August 1, 2022. The loan is secured by contributions receivable – Hunger Solution Center.

The Series B loan of \$13,650,000 is payable in monthly principal and interest payments of \$66,009, bears interest at 3.18%, and matures on August 1, 2042. The loan is secured by essentially all assets of the Organization.

The loans payable have various covenants including, among others, liquidity ratio and a debt coverage ratio. The Organization was in compliance with these covenants as of June 30, 2018.

The loan payable balance as of June 30, 2018, consists of:

Series A Loan Series B Loan	\$ 1,500,000 13,345,603
	14,845,603
Less: unamortized loan fees	 (187,076)
	\$ 14,658,527

The principal maturities of the loans payable based on the terms of the loans discussed above are as follows for years ending June 30:

2019	\$ 373,088
2020	385,127
2021	1,397,554
2022	660,382
2023	673,624
Thereafter	 11,355,831
	\$ 14,845,606

Interest expense for all notes and loans for the years ended June 30, 2018 and 2017, was \$657,448 and \$184,140, respectively.

Note 5. Purchase Price Option

The Organization and U.S. Bancorp ("U.S. Bank") have entered into a put/call option agreement to take place at the end of the seven-year New Markets Tax Credit compliance period. Under the agreement, U.S. Bank can exercise a put option to sell its interest in Twain, a limited liability company wholly-owned by U.S. Bank, the tax credit investor/lender, for \$1,000 to the Organization. Twain holds a 99.99% ownership of each of the lending entities described in Note 4 (USBCDE Sub-CDE 136, LLC and CCG Sub-CDE 35, LLC). If U.S. Bank does not exercise the put option within six months of the end of the seven-year period (August 2022), the Organization has an additional six months in which it can exercise a call option to purchase the interest of Twain at an appraised fair market value. Certain amounts and disclosures in these financial statements may be significantly impacted in the event the put/call option is exercised.

Note 6. Contingent Contributions

The Organization has received two contributions from government agencies contingent upon the Organization spending the money for the acquistion and/or remodel of new warehouse and office space. The first was received during the year ended in June 30, 2014, in the amount of \$3,050,000, and the second was received in the year ended June 30, 2018, in the amount of \$1,215,000. Both contributions are secured by a deed of trust on the new property for a period of 10 years following the final payment of funds received. In the event that the Hunger Solution Center is sold or is not operating for the intended purpose prior to the end of the 10-year period, Food Lifeline will be required to repay the proceeds plus interest at a rate equal to the Washington State General Obligation bonds issued most closely to the effective date of the legislation in which the facility was authorized. Management of Food Lifeline determined that the likelihood of not achieving the contingencies was remote and recogized both as contribution revenue in fiscal years 2014 and 2018.

Note 7. Leases

In August 2014, the Organization entered into a 20-year contract to lease the Hunger Solution Center. In May 2017, the lease was effectively cancelled upon the purchase of the Hunger Solution Center.

Total lease expense (excluding in-kind rent, up until the date of purchase) was \$0 and \$1,334,240 for the years ended June 30, 2018 and 2017, respectively.

Note 8. Pension Plan

The Organization participates in a defined contribution tax sheltered annuity plan ("the Plan") covering substantially all employees with one year of service and who have attained 21 years of age. The Organization matches 50% of participants' contributions to the Plan up to 5% of the individual participant's compensation. The Organization may also elect to make additional discretionary contributions. Employees become vested in employer contributions ratably over three years. Total expense under the Plan for the years ended June 30, 2018 and 2017, was \$57,342 and \$34,381, respectively. This amount is included in payroll taxes and employee benefits expense on the combined statements of functional expenses.

SUPPLEMENTARY SCHEDULES

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INDEPENDENT AUDITORS' REPORT ON COMBINING INFORMATION

To the Board of Directors Food Lifeline and Food Lifeline Foundation Seattle, Washington

We have audited the combined financial statements of Food Lifeline and Food Lifeline Foundation as of and for the year ended June 30, 2018, and have issued our report thereon dated October 26, 2018, which expressed an unmodified opinion on those combined financial statements, and appears on pages 1 and 2. Our audit was conducted for the purpose of forming an opinion on the combined financial statements as a whole. The following combining schedules are presented for the purposes of additional analysis of the combined financial statements rather than to present the financial position, results of operations, and cash flows of the individual organizations, and they are not a required part of the combined financial statements. Such information is the responsibility of management and was derived from and relates directly to the underlying accounting and other records used to prepare the combined financial statements. The combining information has been subjected to the auditing procedures applied in the audit of the combined financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the combined financial statements or to the combined financial statements themselves, and other additional procedures in accordance with auditing standards generally accepted in the United States. In our opinion, the combining information is fairly stated in all material respects in relation to the combined financial statements as a whole.

Peterson Sulli LLP.

October 26, 2018

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COMBINING STATEMENT OF FINANCIAL POSITION

June 30, 2018

ASSETS	Food Lifeline	Food Lifeline Foundation	Eliminations/ Adjustments	Total
Current Assets				
Cash and cash equivalents	\$ 853,287	\$ 3,285,860	\$ -	\$ 4,139,147
Investments Grants receivable	1,340,956			1,340,956
Contributions receivable, current portion	269,150 50,000			269,150 50,000
Other receivables	250,695			250,695
Prepaid expenses	280,043			280,043
Inventory	2,935,817			2,935,817
Total current assets	5,979,948	3,285,860		9,265,808
Restricted Cash	202,111			202,111
Contributions Receivable, net Contributions Receivable -	47,804			47,804
Hunger Solution Center, net	2,526,070			2,526,070
Note Receivable	2,520,070	5,182,925		5,182,925
Property and Equipment, net	29,419,809	3,102,323		29,419,809
Total assets	\$ 38,175,742	\$ 8,468,785	\$ -	\$ 46,644,527
LIABILITIES AND NET ASSETS				
Current Liabilities				
Accounts payable and accrued expenses	\$ 567,753	\$ -	\$ -	\$ 567,753
Accrued payroll expenses	424,697			424,697
Current portion of loans payable	373,088			373,088
Total current liabilities	1,365,538			1,365,538
Long-Term Liabilities				
Loans payable, net of current portion	14,285,439			14,285,439
Notes payable, net of loan fees	7,357,136			7,357,136
Lease deposit	49,794			49,794
Total long-term liabilities	21,692,369			21,692,369
Total liabilities	23,057,907			23,057,907
Net Assets	15,117,835	8,468,785		23,586,620
Total liabilities and net assets	\$ 38,175,742	\$ 8,468,785	\$ -	\$ 46,644,527

COMBINING STATEMENT OF ACTIVITIES For the Year Ended June 30, 2018

	Food Lifeline	Food Lifeline Foundation	Eliminations/ Adjustments	Total
Revenue				
Contributions				
Foundations and corporations	\$ 5,463,527	\$ 2,000,000	\$ (2,500,000)	\$ 4,963,527
Individuals	3,180,934			3,180,934
In-kind donations	32,994 3,312,759			32,994 3,312,759
Grants from government agencies Community events	1,230,456			1,230,456
Program revenue	1,212,866			1,212,866
Investment income, net of fees	57,745			57,745
Interest income - note receivable		74,681		74,681
Rental income	711,659			711,659
Other income	375			375
Total revenue, excluding in-kind				
and Hunger Solution Center -				
campaign contributions	15,203,315	2,074,681	(2,500,000)	14,777,996
Expenses				
Program services	9,017,368	500,113	(2,500,000)	7,017,481
Management and general	1,849,758		(_/ / /	1,849,758
Fundraising	2,128,255			2,128,255
Total expenses, excluding food				
procurement, processing, and				
distribution, and Hunger Solution Center	12,995,381	500,113	(2,500,000)	10,995,494
Change in net assets before food revenue	,			
and expense and Hunger Solution				
Center - campaign	2,207,934	1,574,568		3,782,502
Food Revenue and Expense				
In-kind food contributions revenue	84,475,567			84,475,567
Food procurement, processing, and distribution	(88,905,111)			(88,905,111)
Net food expense	(4,429,544)			(4,429,544)
Hunger Solution Center - Campaign				
Contributions	18,224			18,224
Expenses				
Net Hunger Solution Center - campaign	18,224			18,224
Change in net assets	(2,203,386)	1,574,568		(628,818)
Net Assets, beginning of year	17,321,221	6,894,217		24,215,438
Net Assets, end of year	\$ 15,117,835	\$ 8,468,785	\$ -	\$ 23,586,620

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INDEPENDENT AUDITORS' REPORT ON INTERNAL CONTROL OVER FINANCIAL REPORTING AND ON COMPLIANCE AND OTHER MATTERS BASED ON AN AUDIT OF FINANCIAL STATEMENTS PERFORMED IN ACCORDANCE WITH GOVERNMENT AUDITING STANDARDS

To the Board of Directors Food Lifeline and Food Lifeline Foundation Seattle, Washington

We have audited, in accordance with the auditing standards generally accepted in the United States and the standards applicable to financial audits contained in *Government Auditing Standards* issued by the Comptroller General of the United States, the combined financial statements of Food Lifeline and Food Lifeline Foundation (collectively, "the Organization"), which comprise the combined statement of financial position as of June 30, 2018, and the related combined statements of activities, functional expenses, and cash flows for the year then ended, and the related notes to the combined financial statements, and have issued our report thereon dated October 26, 2018.

Internal Control Over Financial Reporting

In planning and performing our audit of the combined financial statements, we considered the Organization's internal control over financial reporting ("internal control") to determine the audit procedures that are appropriate in the circumstances for the purpose of expressing our opinion on the combined financial statements, but not for the purpose of expressing an opinion on the effectiveness of the Organization's internal control. Accordingly, we do not express an opinion on the effectiveness of the Organization's internal control.

A deficiency in internal control exists when the design or operation of a control does not allow management or employees, in the normal course of performing their assigned functions, to prevent, or detect and correct misstatements on a timely basis. A material weakness is a deficiency, or combination of deficiencies, in internal control, such that there is a reasonable possibility that a material misstatement of the entity's combined financial statements will not be prevented, or detected and corrected on a timely basis. A significant deficiency is a deficiency, or a combination of deficiencies, in internal control that is less severe than a material weakness, yet important enough to merit attention by those charged with governance.

Our consideration of internal control was for the limited purpose described in the first paragraph of this section and was not designed to identify all deficiencies in internal control that might be material weaknesses or significant deficiencies. Given these limitations, during our audit, we did not identify any deficiencies in internal control that we consider to be material weaknesses. However, material weaknesses may exist that have not been identified.

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Compliance and Other Matters

As part of obtaining reasonable assurance about whether the Organization's combined financial statements are free from material misstatement, we performed tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements, noncompliance with which could have a direct and material effect on the determination of financial statement amounts. However, providing an opinion on compliance with those provisions was not an objective of our audit and, accordingly, we do not express such an opinion. The results of our tests disclosed no instances of noncompliance or other matters that are required to be reported under *Government Auditing Standards*.

Purpose of this Report

The purpose of this report is solely to describe the scope of our testing of internal control and compliance and the results of that testing, and not to provide an opinion on the effectiveness of the entity's internal control or on compliance. This report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering the entity's internal control and compliance. Accordingly, this communication is not suitable for any other purpose.

Peterson Sulli LLP.

October 26, 2018



Certified Public Accountants & Advisors

INDEPENDENT AUDITORS' REPORT ON COMPLIANCE FOR EACH MAJOR PROGRAM AND ON INTERNAL CONTROL OVER COMPLIANCE REQUIRED BY THE UNIFORM GUIDANCE

To the Board of Directors Food Lifeline and Food Lifeline Foundation Seattle, Washington

Report on Compliance for Each Major Federal Program

We have audited Food Lifeline and Food Lifeline Foundation's (collectively, "the Organization") compliance with the types of compliance requirements described in the *OMB Compliance Supplement* that could have a direct and material effect on each of the Organization's major federal programs for the year ended June 30, 2018. The Organization's major federal programs are identified in the summary of auditors' results section of the accompanying schedule of findings and questioned costs.

Management's Responsibility

Management is responsible for compliance with federal statutes, regulations, and the terms and conditions of its federal awards applicable to its federal programs.

Auditor's Responsibility

Our responsibility is to express an opinion on compliance for each of the Organization's major federal programs based on our audit of the types of compliance requirements referred to above. We conducted our audit of compliance in accordance with auditing standards generally accepted in the United States; the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States; and the audit requirements of Title 2 U.S. *Code of Federal Regulations* Part 200, *Uniform Administrative Requirements, Cost Principles, and Audit Requirements for Federal Awards* ("Uniform Guidance"). Those standards and the Uniform Guidance require that we plan and perform the audit to obtain reasonable assurance about whether noncompliance with the types of compliance requirements referred to above that could have a direct and material effect on a major federal program occurred. An audit includes examining, on a test basis, evidence about the Organization's compliance with those requirements and performing such other procedures as we considered necessary in the circumstances.

We believe that our audit provides a reasonable basis for our opinion on compliance for each major federal program. However, our audit does not provide a legal determination of the Organization's compliance.

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Opinion on Each Major Federal Program

In our opinion, the Organization complied, in all material respects, with the types of compliance requirements referred to above that could have a direct and material effect on each of its major federal programs for the year ended June 30, 2018.

Report on Internal Control Over Compliance

Management of the Organization is responsible for establishing and maintaining effective internal control over compliance with the types of compliance requirements referred to above. In planning and performing our audit of compliance, we considered the Organization's internal control over compliance with the types of requirements that could have a direct and material effect on each major federal program to determine the auditing procedures that are appropriate in the circumstances for the purpose of expressing an opinion on compliance for each major federal program and to test and report on internal control over compliance in accordance with the Uniform Guidance, but not for the purpose of expressing an opinion on the effectiveness of internal control over compliance. Accordingly, we do not express an opinion on the effectiveness of the Organization's internal control over compliance.

A deficiency in internal control over compliance exists when the design or operation of a control over compliance does not allow management or employees, in the normal course of performing their assigned functions, to prevent, or detect and correct noncompliance with a type of compliance requirement of a federal program on a timely basis. A material weakness in internal control over compliance is a deficiency, or combination of deficiencies, in internal control over compliance, such that there is a reasonable possibility that material noncompliance with a type of compliance requirement of a federal program will not be prevented, or detected and corrected on a timely basis. A significant deficiency in internal control over compliance is a deficiency, or a combination of deficiencies, in internal control over compliance with a type of compliance requirement of a reasonable possibility that material noncompliance with a type of deficiencies, in internal control over compliance with a type of compliance requirement of a federal program will not be prevented, or detected and corrected on a timely basis. A significant deficiency in internal control over compliance is a deficiency, or a combination of deficiencies, in internal control over compliance with a type of compliance requirement of a federal program that is less severe than a material weakness in internal control over compliance, yet important enough to merit attention by those charged with governance.

Our consideration of internal control over compliance was for the limited purpose described in the first paragraph of this section and was not designed to identify all deficiencies in internal control over compliance that might be material weaknesses or significant deficiencies. We did not identify any deficiencies in internal control over compliance that we consider to be material weaknesses. However, material weaknesses may exist that have not been identified.

The purpose of this report on internal control over compliance is solely to describe the scope of our testing of internal control over compliance and the results of that testing based on the requirements of the Uniform Guidance. Accordingly, this report is not suitable for any other purpose.

Peterson Sulli LLP.

October 26, 2018

SCHEDULE OF EXPENDITURES OF FEDERAL AWARDS

For the Year Ended June 30, 2018

Award Description	Agency/ Pass-Through Identifying Award Number	Federal CFDA Number	Federal Expenditures
United States Department of Agriculture			
Passed through the State of Washington			
The Emergency Food Assistance Program ("TEFAP") Food Commodities	K2172	10.569*	\$ 7,122,764
Administrative Funds	K2172 K2172	10.568*	\$ 7,122,764
Administrative Funds	KZ I I Z	10.500	555,042
Total Food Distribution Cluster			7,516,406
Passed through the State of Washington			
Child and Adult Care Food Program	159468	10.558*	232,528
Passed through the State of Washington			
Summer Food Service Program for Children			
Total Child Nutrition cluster	159468	10.559	28,569
Total U.S. Department of Agriculture			7,777,503
United States Department of Homeland Security			
Passed through United Way of King County			
Emergency Food and Shelter National Board Program	32-8890-00-006	97.024	190,917
Total Expenditures of Federal Awards			\$ 7,968,420
* Denotes a major program			

* Denotes a major program

NOTES TO SCHEDULE OF EXPENDITURES OF FEDERAL AWARDS

Note 1. Basis of Presentation

The accompanying schedule of expenditures of federal awards ("the Schedule") includes the federal grant activity of Food Lifeline and Food Lifeline Foundation (collectively, "the Organization") under programs of the federal government for the year ended June 30, 2018. The information in the Schedule is presented in accordance with the requirements of Title 2 U.S. *Code of Federal Regulations* (CFR) Part 200, *Uniform Administration Requirements, Cost Principles, and Audit Requirements for Federal Awards* ("Uniform Guidance"). Because the Schedule presents only a selected portion of the operations of the Organization, it is not intended to and does not present the financial position, changes in net assets, or cash flows of the Organization.

Note 2. Summary of Significant Accounting Policies

Expenditures reported on the Schedule are reported on the accrual basis of accounting. Such expenditures are recognized following the cost principles contained in the Uniform Guidance wherein certain types of expenditures are not allowable or are limited as to reimbursement.

Pass-through entity identifying numbers are presented, when available.

The Organization has not elected to use the 10 percent de minimus indirect cost rate as allowed under the Uniform Guidance.

Note 3. Food Distribution

Nonmonetary assistance is reported in the Schedule at the fair value of the commodities received and disbursed. At June 30, 2018, the Organization had food commodities in inventory totaling \$1,107,249 related to the TEFAP program.

SCHEDULE OF FINDINGS AND QUESTIONED COSTS

For the Year Ended June 30, 2018

Section I - Summary of Audit Results

Financial Statements: Unmodified Type of auditors' report issued: **Internal Control Over Financial Reporting:** Material weaknesses identified: No Significant deficiencies identified not considered to be material weaknesses: None reported Noncompliance material to financial statements noted: No **Federal Awards:** Material weaknesses identified: No Significant deficiencies identified not considered to be material weaknesses: None reported Type of auditors' report issued on compliance for major programs: Unmodified Any audit findings disclosed that are required to be reported: No Identification of major programs: CFDA Number Name of Federal Program 10.568 / 10.569 U.S. Department of Agriculture -Food Distribution Cluster 10.558 Child and Adult Care Food Program Dollar threshold used to distinguish between Type A and B programs: \$ 750,000 Auditee qualified as low-risk auditee: Yes

Section II - Financial Statement Findings

No matters were reported.

Section III - Federal Award Findings and Questioned Costs

No matters were reported.