

# Fiscal Year 2017 Financial Performance

**96%** of Food Lifeline's expenses went to feeding hungry people in 2017

Food Lifeline is the largest hunger relief organization in Washington state and one of the most efficient and innovative nonprofits in the Puget Sound region.

**FOOD LIFELINE**  
HUNGER DOESN'T HAVE TO HAPPEN

**COMMUNITY IMPACT REPORT**

Fiscal Year  
**2017**

## REVENUES, EXPENSES & FOOD

### REVENUES

Individuals (includes events)	\$ 4,483,767
Corporations & foundations (includes United Way)	\$ 2,368,593
Contracts & Reimbursements	\$ 1,943,083
Program revenues	\$ 1,691,762
Rental, investments & interest	\$ 612,068
Other revenues	\$ 24,768
In-kind donations (non-food)	\$ 3,046
<b>Revenues before donated food</b>	<b>\$ 11,127,087</b>

### EXPENSES

Program services	\$ 6,806,382
Management & general	\$ 1,535,052
Fundraising	\$ 1,939,702
<b>Expenses before food distribution</b>	<b>\$ 10,281,136</b>

### FOOD

Food donations	\$ 72,252,388
Food distributions	\$ 74,107,291

## BALANCE SHEET

<b>Total assets</b>	<b>\$ 50,502,059</b>
Liabilities	\$ 26,286,621
Net assets:	
Unrestricted	\$ 23,495,447
Temporarily restricted	\$ 719,991
<b>Total liabilities and net assets</b>	<b>\$ 50,502,059</b>

For most recent audited financials and IRS form 990 visit our website at [foodlifeline.org/financials](http://foodlifeline.org/financials)

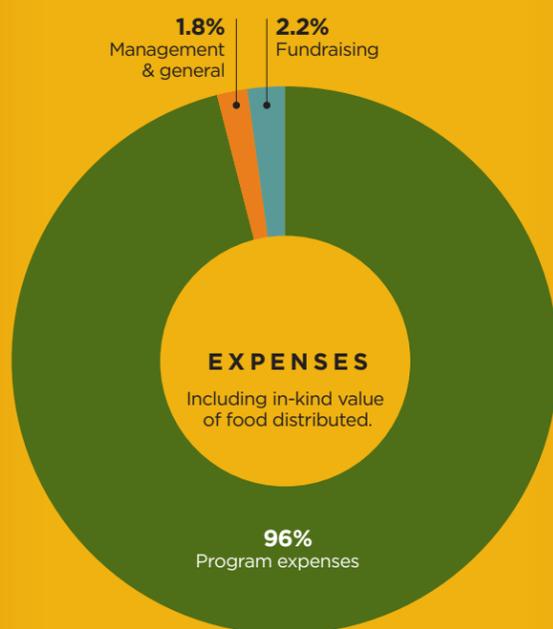
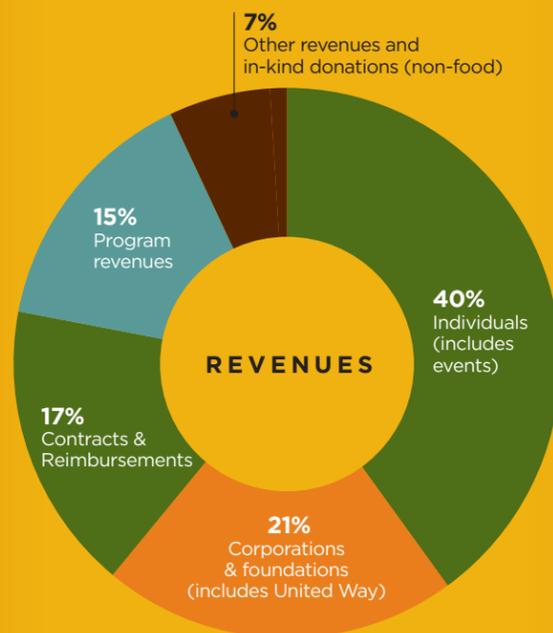
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Food Lifeline is a 501(c)3 charitable nonprofit organization registered with the Washington State Charities Program as required by law. Information may be obtained by calling 800-332-4483 or 360-725-0378, or visit [sos.wa.gov/charities](http://sos.wa.gov/charities)

## Feeding Our Hungry Neighbors

With your help, we provided the equivalent of **35 million meals** last year to people who are food insecure throughout Western Washington.

**1 in 3 individuals we fed was a child or a teen.**



## Increasing Access to Healthy Food

Fruits and vegetables are in high demand at area food banks and meal programs.

**One-third** of the food we supplied last year was fresh produce. Thanks to help from our food industry partners, we sourced more than **42 million pounds of food.**



## Achieving Wide Community Impact

We prevented hunger by providing food to **300 partner organizations** and programs that work with vulnerable and low-income children, adults and seniors.

**Our movement to end hunger** brought together community partners, supporters, the food industry and legislators to advocate for a strong public safety net.



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# Feeding people today, solving hunger for tomorrow



**At Food Lifeline we prevent people from going hungry** by providing enough food to create the equivalent of 97,000 meals every day. But, feeding hungry people today doesn't solve hunger for tomorrow.

In 2017 we completed a 10-year strategic plan to build on our work. Our goals for the next decade include doubling the amount of food

we provide to people who are experiencing hunger, making healthy food more accessible throughout Western Washington, working with partners to increase household stability for low-income people, advocating for a strong and

**“Hunger is caused by scarcity and lack — inadequate financial resources, unaffordable or inaccessible healthcare, lack of stable and affordable housing, under-employment and scarcity of living wage jobs. Hunger is also caused by systemic and social injustice.”**

**Linda Nageotte**, Food Lifeline President & CEO

accessible government safety net and building a movement that shifts our society's sentiments around hunger and engages our community to eradicate it.

We have already begun mobilizing our community to get more deeply involved in hunger relief work. The number of volunteers we engage annually increased from 9,900 to 13,000 in one year alone. Our mobile food programs are improving access to healthy food in areas where it's in limited supply by bringing nutritious deliveries of food directly to senior housing facilities, elementary schools in low-income neighborhoods and rural community centers. And we are bringing together partners to solve hunger in new, innovative ways.

In 2017 we launched a mobile food distribution at the Burien Sea Mar Community Health Clinic where we are providing a “prescription” for nutritious food for food-insecure type 2 diabetes patients. Our plans call for creating more of these partnerships that match our capacity to feed low-income people with another organization's ability to provide key services such as housing, financial asset-building, healthcare or job training and employment services. At Food Lifeline, we believe the future of solving hunger means working collectively as a community and upholding the belief that hunger doesn't have to happen.



**“I never thought in a million years that I would be bringing my kids to a food bank. Thank you for the work that you do and the humility that you show.”**

**Lechelle**, West Seattle Food Bank client

**We don't do it alone. Our work is possible thanks to:**

**13,000 annual volunteers**

(which includes kids, adults and corporate groups)

**14,000 financial donors**

(which includes individuals, corporations and foundations)

**655 food donors**

(which includes grocery stores, farms, restaurants, coffee shops, food manufacturers and more)

**300 agency and community partners**

(which includes food banks, shelters and meal programs)



## FOOD LIFELINE BOARD OF DIRECTORS

**Bruce Christiansen** — CHAIR  
Vice President, Supply Chain, Privateer Holdings

**Roger Garratt** — TREASURER  
Director, Financial Planning & Strategic Initiatives, Puget Sound Energy

**Chris Blanton**  
President, BridgeSpan Health

**Roy Breiman**  
Director of Food and Beverage, Columbia Hospitality

**Suzanne Daly**  
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**Josh Hedrick**  
Account Executive, Parker, Smith & Feek

**Stuart Holmes**  
President, Charlie's Produce

**Peter Johnson**  
Partner, Davis Wright Tremaine LLP

**Adam LeMieux**  
District Director, U.S. Rep. Rick Larsen

**Lindsey Schwartz**  
President/CEO, Schwartz Brothers Restaurants

**Lyle Snyder**  
Managing Director, Snyder Holdings

**Lara Underhill**  
Vice President, Corporate Communications, Wells Fargo

**Michael Wittman**  
Community Volunteer

## FOOD LIFELINE STAFF LEADERSHIP

**Linda Nageotte**  
PRESIDENT & CEO

**Henry Altschuler**  
CHIEF FINANCIAL OFFICER

**Megan Bergman**  
CHIEF HUMAN RESOURCES OFFICER

**Amy Lee Derenthal**  
CHIEF DEVELOPMENT OFFICER

**Tiffani Kaech**  
CHIEF PROGRAMS OFFICER